

# RICHARD S. MARTEN

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stage 1 creative

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## PROFILE

Richard S. Marten was born in New York City on May 19th, 1952. In 1974, he received a Bachelor of Arts degree from Vassar College and the degree of Juris Doctor from Benjamin Cardozo School of Law in 1979. He was admitted to the New York State Bar in 1980. As an attorney and business consultant, Mr. Marten has represented clients in such diverse areas as real estate development and syndication; public underwriting; motion picture production and distribution; cable television; national food distribution; satellite communications; oil and gas; solar energy; and manufacturing.

He has negotiated financing and structured business agreements on behalf of clients with major banks and financial institutions, as well as advising in the establishment of several federally chartered Small Business Investment Companies (SBICs). Mr. Marten has represented clients in negotiations with such companies and organizations as Hughes Communications; Kawasho International (Japan); the Weizmann Institute; and a number of foreign governments, including Great Britain, Canada, and Israel. In the field of entertainment, he has handled the acquisition of motion picture and allied rights to literary properties, contracted talent, arranged distribution in the theatrical, television and video media in the United States and overseas, assisted in securing bank and investor financing for motion picture and television projects, and participated in the formulation of co-production agreements with producers in Italy, Canada, Israel, and Great Britain under government treaties.

As a principal, Mr. Marten was a founder of Atlantic Film Studios, Virginia's first motion picture production facility, officially inaugurated in 1989 by the Hon. Gerald Baliles, Governor of the Commonwealth of Virginia. As a principal in Oceans Holdings, Inc., a company engaged in the development of a number of major projects, including Hillpoint Farms, a one thousand acre planned community in the City of Suffolk, Virginia, Mr. Marten was involved in virtually every phase of project development, including conception, planning, land acquisition, zoning, financing, construction, leasing and sales. He was instrumental in arranging in excess of \$25,000,000 in financing from institutional and private sources. Mr. Marten was principally responsible for establishing Techno~Link, the original video-conference joint venture between the Tidewater Jewish community and Pardes Katz, its sister-city in Israel. Techno~Link subsequently became a model for day schools throughout North America for the purpose of linking Jewish communities with communities in Israel and Eastern Europe. Mr. Marten is President of TransPacific Partners, Ltd., a company engaged in facilitating technology transfer and trade between the United States and China. Trans-Pacific has consulted for such major Chinese companies as Shenhua and China Oil, among others.

Mr. Marten is President of Star Circle Pictures, an independent motion picture and television production organization. He is the author of two original screenplays - White Buffalo: An American Prophecy and General Two Gun: The Incredible Life of Morris Cohen. Mr. Marten serves as Director of Business Affairs for Stage 1 Creative.